



ETAHU Review

A Monthly Publication of the
East Texas Association of Health Underwriters

July 2007

July 2007 Lunch Speaker



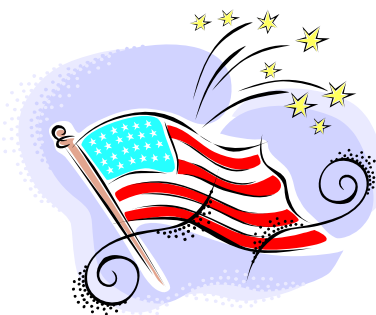
Senator Robert Nichols, District 3, will speak on the current state of affairs in Texas regarding the healthcare & insurance industry & legislative activity.

Robert Nichols, a businessman who has built four successful manufacturing facilities, earned 32 U.S. patents, and created over 900 jobs for East Texas families, was selected state senator from District 3 in East Texas in 2006.

In 1997, Governor George W. Bush recruited Nichols to serve on the Texas Transportation Commission. While fulfilling his six-year term on the Transportation Commission, Nichols earned a reputation as a committed problem solver, helping to triple the number of roadway construction projects built each year without raising taxes. Recognizing his effectiveness, Governor Rick Perry reappointed Nichols to a second term in 2003.

As Mayor of Jacksonville, Nichols streamlined government by improving services and eliminating waste. Nichols also acted as Chairman of the Jacksonville Economic Development Corporation for seven years and served two terms on the Jacksonville City Council. Senator Nichols currently serves his community as a board member for Lon Morris College. He is also a board member of both the East Texas Medical Center and the Nan Travis Hospital Foundation.

Nichols earned a Bachelors Degree in Industrial Engineering from Lamar University in 1968. He married his high school sweetheart, Donna, 31 years ago, and the two are parents to three children: Brittney, Joshua, and Collynn'rae. They are members of the First United Methodist Church in Jacksonville.



Join us for our July Membership Luncheon
held on **Friday, July 20th from 11:30 am—1 pm**
at Hollytree Country Club.

Senator Robert Nichols will be speaking. Non-CE luncheon.

Save the date!

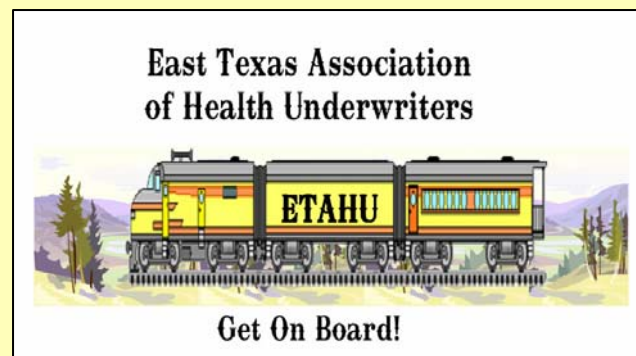
Join us on Friday, August 17th from 11:30 am—1 pm
at Hollytree Country Club
1 Hour CE: "Single-Payor: Unplugged"
Mark Bellman of UnitedHealthcare

President's Message

By Jeff Sherrod ETAHU President

My term is off and running as of July. The board met for our Strategic Meeting July 2nd, where we discussed our goals for the upcoming year. Our objective is to have more involvement from our current membership and, of course, to grow our membership as well. The theme for our association is **"Get on Board"**. The purpose is to get our membership actively involved in the association business, participate with the board, and be willing to serve on the board in the near future. I have two new members on our board this year with the remaining "re-upping" for another term. To the returning board members, I would like to express a sincere thank you for your willingness to serve again. Without them, the association would not function. To my two new members, "welcome aboard"!

Our logo for next year!



Jennifer Davault, Education Chair, has been busy setting up our meetings and also working on our 10th Annual Symposium to be held in October at the Rose Center. Cynthia Swanson, Symposium Chair has begun to put the finishing touches on the vendor invites and participation. Our July 20th meeting will feature Senator Robert Nichols (R) Jacksonville, who will bring us up to date with our latest legislative session. Prior to hearing Senator Nichols, our 2007/2008 board will be installed by past ETAHU President Sarah Anderson. I have known and worked with Sarah many years and am honored she has agreed to do our installation. After our installation, Sandy Douglas, Public Service Chair, Kathy Rainwater, Trustee and I will present a \$1500 check to Azelway. This is a very worthwhile organization helping young boys grow into men that our association has chosen to support. Jennifer already has our August meeting lined up and it will feature Mark Bellman with UnitedHealthcare, speaking to us on Single-Payer: Unplugged. I look forward to that.

(President's Message continued on next page)

President's Message (continued)

ETAHU will be sending our President, President-Elect, Awards, Education, Legislation, Media, Membership and Retention Chairs to Little Rock for the Region 6 Leadership Conference July 27-28. Several other members may attend as well. This training will get our year off to a fantastic start and provide the momentum to continue to excel as Small Chapter of the Year as we work to defend our title. We hope to bring valuable information back with us to share with our members.

During our Strategic Meeting, I challenged our board to all become TAHUPAC Gold Members or higher. I want to see 100% of our board participate in TAHUPAC. Now that the legislative session is over, it is time to reload and get ready for the next session.

TAHUPAC is extremely important in fighting our battles with our Texas lawmakers. More members and dollars are needed now more than ever before.

I look forward to being the ETAHU President this coming year and know we will be successful in getting our members involved and excited about our association. It is time to bring additional members into leadership roles. It is time to get our new members involved and excited about belonging to ETAHU. It is time for everyone to **"Get On Board!"**

ETAHU Membership Growth in 2006-2007

New Members for 2006/2007

Donna Blackwell—Hibbs Hallmark & Company
Louis LaCross

Charles Parker—Hibbs Hallmark & Company

Kenneth Threlkeld—Threlkeld & Company

Tommy Lloyd—Jackson Lloyd Insurance

Michael Black—John Black & Associates

Jennifer Davault—FDS Insurance

Mike Davis—Davis Insurance Agency

Antony Baker—Baker Insurance & Financial Services

Johnny Lollar—Reliance Benefits

Brandon Nichols—Reliance Standard Life Insurance Company

Miriam Beavers—The Roy Brown Company

Kleyton Young—Met Life

Jason Guy—Standard Insurance

New Associate Members for 2006/2007

Andrew Martin—Union Provident

Matt Anderson—Trustmark

Sherry Harris—American Republic Insurance

Thomas Kang—Unicare

Lee Speir—UnitedHealthcare

Transfers to Our Association 2006/2007

Joy Schreiber—Block Vision—Transfer from DAHU

Justine Binder—Feliciano Financial Group

Kristen Peterson—SafeGuard—Transfer from DAHU

**East Texas Association
of Health Underwriters**



Get On Board!

**East Texas Association of Health Underwriters
2007 – 2008 Board**

<u>Position</u>	<u>Name</u>	<u>Phone</u>	<u>E-mail</u>
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Trustee	Sandy Bailey, RHU, MHP	903.509.5712	sbailey@hftpa.com
Trustee	Kathy Rainwater, CIC, PIWT	903.581.0077	krainwater@threlkeld.com

UPCOMING ETAHU EVENT DATES

July 20, 2007 - Hollytree Country Club
Senator Robert Nichols

August 17, 2007 - Hollytree Country Club
Mark Bellman w/ UnitedHealthcare presenting
Single Payor: Unplugged—1 hour CE

September 21, 2007 - Hollytree Country Club

October 24, 2007 Symposium - Rose Garden Building

November 16, 2007 - Hollytree Country Club

December Christmas Event - TBA



SAVE THE DATE!

**The 10th Annual
ETAHU Symposium
has been set!**

The Symposium will be held on
Wednesday, October 24th, 2007
at the Tyler Rose Garden
(420 Rose Park Drive, Tyler 75702)

Cynthia Swanson has graciously agreed to remain
Symposium Chair for the 2007-2008 board year.

If any carriers/vendors have questions, **please e-mail
Cynthia at cswanson@threlkeld.com.**

