

# Julie Locke

## *Regional Sales Director*

Julie is a Regional Sales Director (RSD) for Total Administrative Services Corporation (TASC), with a territory that covers North and Central Texas.

With 21 years of experience in the employee benefits industry, Julie has an extensive background in group health insurance, benefits consulting, enrollment management, and Section 125 administration. Prior to joining TASC in July 2005, she was Director of Sales for Harris Methodist Health Plan from 1994 until 2000, when Harris Methodist Health Plan was acquired by PacifiCare.

Julie has extensive consulting experience, including 18 months at CompLink (now Conexis). Her last Health Carrier position was at Humana, selling in the large employer market. Her benefit experience encompasses a unique understanding of the needs of both large and small clients and how to tailor plans to meet their objectives.

Julie graduated with a Bachelor of Arts from Trinity University, and is very involved in several community organizations. She is also a member of the National Association of Health Underwriters (NAHU), the Texas Association of Health Underwriters (TAHU), and The Fort Worth Association of Health Underwriters (FWAHU). She is an associate member of a number of local AHU chapters, and served 9 years on the FWAHU board and 3 years on the TAHU State Board.

Julie has received TASC's special RSD of the Year Award -- presented by the Customer Service Department -- in both 2006 and 2007.



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